



Direct Investing for Family Offices

We partner with family offices to make and manage direct equity investments in middle market companies and actively work with management to drive shareholder value creation

- PARTNER.**
- Family offices and high net worth individuals with a net worth of \$50+ million
 - Management teams and sellers seeking a long-term growth orientated partner that will be a steward for the business they have built
 - World-class operating partners and highly accomplished industry executives in industries of interest

- INVEST.**
- Flexible investment horizon, longer than that of a traditional private equity firm
 - Long-term perspective allows us to build businesses through the execution of a strategic plan and incremental investment rather than financial engineering

- GROW.**
- Value knowledge and experience of incumbent owners and management teams
 - Leverage relationships of our family office partners, many of whom are current or former business owners, to create incremental value
 - Utilize experienced operating partners to augment, guide or develop portfolio

OUR TEAM

Rob Crisp
Managing Partner
 312.371.6030
 rcrisp@westbournecp.com

Steve Berchem
Partner
 630.346.5390
 sberchem@westbournecp.com

Zack Audy
Senior Associate
 630.205.8834
 zaudy@westbournecp.com

Investment Focus

INDUSTRIES & END MARKETS

Industrial:

- ◆ Aerospace & Defense
- ◆ Capital Equipment
- ◆ Material Handling
- ◆ Plastics & Packaging
- ◆ Transportation

Consumer:

- ◆ Food Co-Packaging
- ◆ Food Co-Manufacturing

FINANCIAL

- ◆ Equity Investment of \$3 – \$50 million
- ◆ Revenue of \$10 – \$250 million
- ◆ EBITDA of \$3– \$25 million
- ◆ Control Investments

OPPORTUNITIES

- ◆ Owners looking to exit or obtain liquidity
- ◆ Businesses seeking long-term growth oriented partners
- ◆ Distressed & turnarounds
- ◆ Corporate divestitures

KEY STATS

9+ **~\$100m**
 Year History Equity Invested

7 **9**
 Current Add-on
 Investments Acquisitions

2 **3**
 Companies Investment
 Seeking Add-ons Professionals





Current Investments



Mesotech International

Sacramento, CA

Platform: June '22

Mesotech designs, manufactures, and installs weather monitoring systems for military and civilian aviation worldwide



Muskegon, MI

Platform: March '21

BMC is a manufacturer of top quality laboratory casework, lab benches, fume hoods and accessories



Impact Molding

Elkhart, IN

Platform: December '17 | Addon: May '18, Nov '20, May '22 & July '22

Impact Molding is a value-added designer, manufacturer and marketer of injection molded products for the consumer and industrial markets



Metal Impact

Elk Grove Village, IL

Platform: January '10 | Addon: May '15 & March '21

Metal Impact is an aluminum impact extruder serving the automotive, medical, military/defense, aerospace, consumer products, and agricultural equipment industries



Delta Precision Components

Livonia, MI

Platform: December '21

Delta is a leading designer, engineer, and manufacturer of mission-critical, high-precision gear solutions for applications in military and commercial aerospace as well as alternative powertrain transmissions



Niles, MI

Platform: November '18 | Addon: January '20 & December '21

Modineer is a leading manufacturer and fabricator of complex metal components and assemblies for automotive, military, truck and industrial markets



F&B Mfg.

Phoenix, AZ

Platform: May '11 | Addon: June '12

F&B is a leading provider of highly specialized, precision component parts and sheet metal sub-assemblies for the aerospace, automotive, power generation and semi-conductor industries

